Brillians Clinical Decision Support (CDS) System for CPRS / VistA

Brillians | The most advanced Cognitive Support System for VistA/CPRS

The complexity of the modern medicine, the high burden of chronic diseases, the aging Veteran population, patient expectations, and the VHA's mission to provide the highest quality care in a safe and efficient manner demands an effective cognitive support for the clinicians at the system level.

Otherwise, we are working with a glorified "paper chart."

The Challenge

Burnout, staffing shortages, high turnover and the excessive burden of non-value-added work! There are no easy answers.

But we know that since industrial revolution, all progress in every field is due to automation!

Brillians brings similar efficiencies to clinical work.

Features | Brillians

Executive Summary

Increase efficiency without compromising quality, increase productivity while reducing scut work, streamline clinicians' workflow to reduce burnout – all no-brainer goals - but how do we get there? Most of these issues relate to inefficiencies in EHR (CPRS and Cerner).

Presently, clinicians do nearly all the intellectual work manually, e.g., data analysis to identify clinical issue which need attention, searching for data, data collation for determine the current status, creating documents (progress notes and letters), and many more.

Each of these actions can take 5-10+ minutes in CPRS. Imagine the impact on efficiency, productivity, and burnout if clinician could accomplish the same within 5-10 seconds!

Using intelligent automation and real-time data, Brillians does exactly that. Instead of 5-10+ minutes in CPRS, most common tasks can be completed in less than 10 seconds \rightarrow Features | Brillians.

For leadership, we strongly recommend \rightarrow <u>Why Should I Care?</u> (11 min) and much more on the playlist: <u>Brillians (SupraVISTA) Video Tutorials - YouTube</u>

Tangible and Intangible Benefits:

- 1. Dollar value of time savings: Annual savings pay for many years of licensing fees.
- 2. Reduce clinical errors and related costs: Peer reviews and tort claims, etc.
- 3. Greater productivity with higher quality.
- 4. Reduce burnout and staff turnover. In addition to the lost productivity, replacing an employee is expensive.
- 5. Greater patient satisfaction more eye-contact time with providers.
- 6. Greater staff satisfaction reduce manual/scut work using automation.
- 7. Build trust with staff Yes, management cares!

National Recognition:

- 1. The VHA "Provider Workload Reduction IPT" in 2021-22 recommended Brillians as the tool to reduce clinician workload burden.
- 2. Subsequently, VACO Integrated Health Practice Board (IHP) approved acquiring a national license for Brillians. (However, no funding was included.)
- 3. Brillians aligns with VHA's REBOOT initiative and various national efforts to reduce provider workload and burnout.
- 4. VACO provided \$250K "Employee Innovation" grant in 2017-18 to promote Brillians.

Highly Successful and Growing in VHA:

Since 2009, and especially since the 2017-18 innovation grant, Brillians use is growing nationally due to strong support by the clinical staff.

<u>Brillians is installed in more than 50% of all VAMCs</u>, with two more VISNs coming online in Jan. 2024. Many more individual VAMCs are exploring its acquisition.

Thank you for taking the time to review this document.

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Brillians Benefits and ROI

Tangible and Intangible Benefits and Return on Investment (ROI)

<u>Reduce clinical errors</u>: A well designed clinical decision support (CDS) system empowers clinicians to provide high-quality care with less effort and less burn-out!

Brillians identifies, thus prevents, clinical errors *before* they can harm the patient.

- Brillians PROACTIVELY provides clinical intelligence at the point of care.
- It reduces the "cognitive burden of scut-work" thus frees-up the providers to focus on the real patient care issues.
- It reduces the administrative overhead of RCA and peer-reviews.
- It reduces the risk of lawsuits and relates costs (more below).

Increase Productivity and Efficiency: Using automation, Brillians significantly reduces the non-value-added work.

According to American Medical Association (AMA) studies, providers spend up to twothirds of their patient care time on the EHR-related activities.

- Most of the clinician's time is spent on searching and organizing data for clinical decision making.
- The EHR challenges, without help of a CDS, have much greater negative impact on the technology-challenged clinicians.
- A CDS can reduce the unnecessary procedures and consults.
- Positive impact on the third-party reimbursement and VERA.

Reduce lawsuits and the related costs:

In addition to the human suffering and negative publicity, there is significant malpractice cost:

- The average cost to settle/resolve a lawsuit is estimated to be \$300K to \$400K. Preventing just one lawsuit pays for the VAMC's Brillians licensing costs for many years.
- "[VA]...has paid out approximately \$100 million a year to settle more than 3,000 veterans medical malpractice claims" per <u>Veteran Medical Malpractice at</u> <u>VA Hospitals (lawyersandsettlements.com)</u>.
- "[VA]...paid out roughly \$845 million in malpractice cases during the past 10 years..." <u>VA's malpractice tab: \$845M in 10 years (daytondailynews.com)</u>.

Better continuity of care with staff retention and high morale:

There is a national shortage of providers and nurses in all fields. Compared to the private sector, VHA has pay-disadvantage. Many VAMCs in certain geographic areas have great difficulty hiring and retaining staff. Therefore, recruitment and retention are an extremely important aspect of a sustainable healthcare delivery system.

It takes about one year to hire, and costs 2x the salary to replace a provider. Further, it takes about one year to achieve the full productivity level for a new clinician. This translates to significant negative impact on the productivity for up to two years.

Greater patient and provider satisfaction:

More eye-contact time which builds trusting relationship resulting in better patient experience and compliance.

The "No-Brainer" Cost Analysis

The approximate Per-minute Cost of the Physician's time based on 46 weeks/year, 40 hours per week. Add 28% to the salary as the cost of the various benefits.

- Primary Care physicians (salary \$200K/year + benefits) = \$2.25
- Specialist (most specialties. salary \$250K/ year + benefits) = \$3.00
- Specialist (some specialties salary \$300K+/ year + benefits) = \$3.50

For sake of simplicity, assume the average cost is: \$2.75 per minute. (The actual cost of the clinic time much higher if we include support staff's salaries, space, utilities, house-keeping costs, etc.)

The breaks-even point: If Brillians saved just two minute/veteran/year, it pays for the licensing fee many times over!

The actual time-savings are much higher as detailed in the two tables below. This is in addition to the ROI of the many other tangible and intangible benefits noted earlier.

For example, searching for a procedure report (e.g., Colonoscopy or Cardiac Cath) in CPRS may easily take 5+ minutes. Brillians can find the same in 2 seconds! Multiply that by thousands of searches and many other time-saving events per VAMC per years. It is evident that Brillians is hugely cost effective.

Brillians: The ONLY CDS specifically designed for VA's VistA system.

The market research shows that there is no other CDS product which is designed to work with the VistA system. "Brillians" meets the core criteria:

- 1. Comprehensive *it includes nearly every* CDS *feature* desired by the clinicians. Piece-meal solutions, which address just one need, do not work for the busy clinical users.
- 2. ONE App, one login and consistent UI for all the features (see features list later).
- 3. VistA/CPRS native. Developed for, field tested, and well-liked by the VHA clinicians.
- 4. Mature about 15-year experience in the live-patient-care settings in VHA. It has gone through countless "build–feedback–learn–improve" cycles.
- 5. Under active development: The existing features are updated, and the new ones are added regularly based on the user feedback.
- 6. Written in the modern, object-oriented programming language called "Delphi" (the same is used to program CPRS and many other VA apps).
- 7. Fully compliant with VHA's information security requirements including 2-factor login. VA TRM approved (<u>Brillians (va.gov</u>)).
- 8. Easy to implement: It does NOT require any new hardware, databases, webservers, or any new IT resources. (The App is installed in a network folder of the VAMC's choice.)

- 9. No changes to the VistA system (no new MUMPS code/changes, etc.). If the facility can run CPRS, they can run Brillians without any changes to their hardware or software systems.
- 10. Easy to use: Designed with CPRS users in mind to reduce the learning curve. From ground up, Brillians is designed to meet VHA clinicians' needs. It follows the Windows UI conventions, so Windows users already feel at home.

Key Features	Benefits	Brillians vs CPRS/manual
Automated Data Analysis Prevents clinical errors	Brillians automatically identifies and displays a list of the clinical issues that need clinician's attention. See the link below to understand how Brillians reduces the risk of clinical errors: Brillians Advisories: Logic and Scope	Not available in CPRS. CPRS: 4+ hours manually or impossible. Brillians: 30 seconds at point of care. For each issue, one- click provides enough details to make clinical decisions without searching the medical record.
System, disease, and specialty centric "Views" of clinical data	One click displays all the relevant information about the given body system, disease, or the specialty on one page. Users and VAMC can add personal and shared Views for special needs.	Not available in CPRS. CPRS: 10-15 minutes to manually find and collate the relevant data spread over multiple tabs. Brillians: 2 seconds.
Many search options including Google-like Keyword Search	Instantly find information by searching a large subset of recent clinical data which is silo'ed on multiple CPRS tabs.	Not available in CPRS. Manual search: 5 to 10 mins. Brillians: instant results
VA and DoD Remote data. Download and search remote data from multiple medical centers within seconds	Within seconds, you can download data from MULTIPLE VAMCs for N years. Data is displayed on CPRS like tabs. User can perform "Keyword Search" on the entire downloaded data.	 Finding remote data in JLV can be cumbersome. Brillians supports google-like search of the remote data. Download and search remote data in about 30 seconds.
VA local and national Formulary Searc h	Why call and wait for the Pharmacist? Instantly find items in VA formulary. Search by partial name of the item.	Not available in CPRS. Manual: Phone call to Pharmacy. Two to ?? minutes. Brillians: Instant results
Creative Lab Review	Efficiently find and review abnormal labs for past N years. Review common lab profiles with one click.	CPRS – cannot display abnormal labs ONLY. Brillians -filter labs and review trend with a few clicks click.

Creative Imaging Review	Instantly see list of imaging studies marked as "Abnormal" and review them with one click. One-click to go to "Impression." Search ALL imaging studies – like it is one document.	CPRS – does not clearly flag abnormal imaging thus easy to miss. Brillians -You can't miss abnormal reports.
HEDIS Metrics at a glance	HEDIS/EPRP metrics are a measure of quality of care. In Brillians, user can review all the relevant data in one place which is auto populated.	HEDIS metrics data is scattered on many tabs. Thus, the data is hard to find and review in CPRS.
And a few more		

Brillians: Integrated Clinical Practice Tools

Brillians Tools	Needs and Benefits	Brillians vs CPRS/manual
Batch Print letter and After-Visit Summary (AVS)	Within minutes, user can batch print letters and AVS for all patients seen in clinic X between Date A and Date B. Optionally, automatically save in VistA/CPRS as a progress note.	Not available in CPRS. Doing so manually may take about 4 hours per week for a busy clinic.
Letter Writer	Frequently needed tool (e.g., work excuse). Nearly 100 letter templates are built in to meet just about any need. Supports personal and shared templates.	Not available in CPRS. Manual: 3-5 minutes/letter. Brillians: 30 seconds
Progress Note Writer	High quality progress notes with minimal effort. Improves VERA and 3 rd party collections. A large number of templates are built in. Supports personal and shared templates.	CPRS: Templates are inflexible and difficult to use. Brillians : highly customizable and easy to use. Visually appealing.
Rx Writer	Many patients request printed Rx to take to the private pharmacies.	Not available in CPRS. Manual: hand-write Rx info. Brillians: creates printed Rx within seconds.
View Alert Helper	Facilitates processing of View Alerts	Not available in CPRS. Brillians reduces manual work.
Task Manager	How to remember the imaging study to be ordered 6 months from now? Brillians maintains the user's personal "To Do" list for the future tasks.	Not available in CPRS.

Medical Calculators	Most of the commonly used medical calculators are included.	Not available in CPRS. Brillians automatically calculates and shows high- risk scores to the user.
Medication Reconciliation, Rx	Easy to use UI for the complex medications/pharmacy related tasks	Not available in CPRS. Brillians reduces manual
History, and more	which defy simple solutions.	work and ensures accuracy.
Easy access to the hard-to-find clinical data elements	VistA is rich. CPRS is poor. Brillians exposes the hard-to-find data in VistA with 1-2 clicks.	Data may be available in CPRS, but most users do not know where/how to look. Brillians provides easy-to-use UI for otherwise complex steps.
And a few more	JIT health education, data mining, batch processing, Personal "Action Required" list, etc.	